DRENNAN
INSURANCE MARKETING INC.

Lead program for 2015/2016
Effective 7/1/15 to 7/31/16

Issue qualified cases through a marketing contract with The Drennan Companies and receive a voucher for 1,000 piece mailing from our direct mail vendor.

To qualify you will need 24 points.
Points are earned as follows:
Humana, QualChoice and WellCare Medicare Advantage – 2 points
Cigna-HealthSpring and Aetna Medicare Advantage – 1 point
Companion, Sentinel and Medico Medicare Supplements – 1 point
Final Expense and Hospital Indemnity – 1 point
CSI and Mutual of Omaha – ½ point

Submit this form when you have 24 points as outlined above and after verification we will issue a voucher.

Agent Name: _____

Member Name	Date Submitted	Plan Sold	Points

Please fax to 501.664.6767 or e-mail charell@drennancompanies.com
If you need additional lines for the cases you may use an additional form.