



Re-Certification 2016

Please print proof of each certification to keep in your files. Remember to also call each home office and ask if you are eligible to market and sell a particular product for each desired state as a confirmation that all requirements are completed. **According to CMS guidelines, you will not be paid on business written if you are not fully contracted and certified.**

Humana: Opened July 21st! New agent certification opened August 3rd and PDP-only recertification began August 11th. 2016 training will close November 30th at 5:00pm. Sales privileges will terminate December 1st for agents that did not re-certify.

1. **AHIP:** Required and will be discounted to \$125 if taken through Humana website.
2. **Recertification:** You will get 3 attempts to pass with a score of 90%.
Once completed, return to "My Current Exams" to print a copy of your certificate for your files. Next, click the "Send my Exam Completion to Humana" button at the bottom of the page. Full reimbursement will be offered to agents who complete cert and submit 10 MAPD enrollments or 40 PDP enrollments during AEP for a January 1st effective date.

Link: www.humana.com, log in, select "Education", then "MarketPoint Learning Portal".

For questions or technical issues: 800-309-3163 or agentsupport@humana.com

UHC: Opened July 1st!

1. **AHIP:** Not required, but will be discounted to \$125 if taken through UHC website. If you plan to use your AHIP, you must complete and/or transfer it at the **very** beginning. Be sure to click on the "2016 AHIP (EDC only)" link **before** clicking on any other modules. Completing or transferring your AHIP certification will account for 3 modules.
2. **Recertification:** You will get 3 attempts to pass with a score of 85%.
Complete all modules to insure certification for all products. **Note:** Supply pre-ordering is available if you have your certifications completed before **August 22nd!** Pre-order is available until **September 6th**. Regular supply ordering will not start until **October 1st**.

Link: www.unitedhealthproducers.com, log in, select "Learning Center" tab.

For questions or technical issues: 888-381-8581 or phd@uhc.com

Aetna-Coventry: Opened July 10th!

1. **AHIP:** Required and will be discounted to \$125 if taken through the Aetna/Coventry certification website.
2. **Recertification:** You will get 3 attempts to pass with a score of 90%.
Complete the Core Training, Part D training, and MA/MAPD product specific training. Local Product training is done as an online module this year. **Note:** You must complete local product training for every market you plan to sell in. The last step is the MAPD Overview training and test.

Link: <https://aetna.cmpsystm.com/ext/ahip/login.php>

For questions or technical issues: 1-866-714-9301 or brokersupport@aetna.com

Cigna-HealthSpring: Opened July 15th!

1. **AHIP:** Accepted and will be discounted to \$125 if taken through the Cigna/Healthspring website. Full reimbursement will be offered to agents who complete cert by **September 15th** and submit 5 MAPD enrollments during AEP. **Note:** This year, in addition to AHIP, Healthspring will also accept Pinpoint Medicare Training or Gorman.
2. **Recertification:** You will get 3 attempts to pass with a score of 85%. Be sure to complete all 5 modules of the top section which are required modules. Recommended modules are provided for additional, *optional* training.

Link: <https://www.cignahealthspringproducers.com/Apps/Medicare/Default.aspx>

For questions or technical issues: (866) 442-7516 or haal@healthspring.com

Wellcare/Windsor: Opened August 18th!

1. **AHIP:** Required and is accessed by: <http://www.ahipmedicaretraining.com/clients/wellcare/1099>. New agents and first-time users will need to create a username and password.
2. **Recertification:** You will get 3 attempts to pass with a score of 90%. Be sure to complete all 5 modules as well as the iCare Compliance Training. **Note:** You will be required to wait 24 hours before you can re-take the exam after any failed attempt.

Link: www.wellcareuniversity.com

For questions or technical issues: producerservices@wellcare.com

QualChoice Advantage: Opened August 25th!

1. **AHIP:** Accepted and will take the place of a few certification modules. Gorman will also be accepted.
2. **Recertification:** You will get 3 attempts to pass with a score of 85%. Certification modules will start immediately after you complete contracting. **Note:** You will need to contract and certify using the Drennan agent link to be aligned with us.

Link: <http://bit.ly/1Jwh8Rm>

For questions or technical issues: salestraining@gormanhealthgroup.com

AHIP:

You will get 3 attempts to pass with a score of 90%. Your log in username is usually your NPN, which can be located here: [NPN search](#).

For questions or technical issues: 866-234-6909 or support@ahipinsuranceeducation.org.

**Thank you for your business.
We look forward to a happy, healthy selling season!**

Drennan Insurance Marketing

"Your Ultimate Source"

1501 N. University, Suite 551

Little Rock, AR 72207

Phone (800) 627-2828; Fax (501) 664-6767

info@drennancompanies.com

www.drennancompanies.com